

KENYA ROADS BOARD
ADDENDUM FOR TENDER FOR MEDICAL & RELATED BROKERAGE SERVICES

CLARIFICATIONS SOUGHT BY BIDDERS

- (a) *Issue Raised: Appendix to Section 11* (Instructions to Tenderers) on page 15 Detailed evaluation criteria (Criterion 1-f) which reads as follows:
“Insurance Brokerage Firms to submit a list of 5 Major claims handled and paid in full of at least Kshs 20 million per claim in medical and related insurance services in the last three years – 3 mks”

Clarification: This criteria has been revised to read as follows:

“Insurance Brokerage Firms to submit a list of 5 Major claims handled and paid in full of at least Kshs 5 million per claim in medical and related insurance services in the last three years – 3 mks”

- (b) *Issue Raised:* Bidders wanted Data on population of directors, staff their families covered under insurance scheme.

Clarification: **The data provided in the tender document is adequate. Total number of lives covered is 326 comprising 8 directors and 318 staff together with their families.**

- (c) *Issue Raised:* A clarification was sought on whether the mandatory documents under the preliminary responsive checks Criterion for evaluation were required from Insurance Brokers or Underwriters.

Clarification: **It was confirmed that the documents were from the Insurance Brokers bidding for the tender and not the underwriters**

- (d) *Issue Raised:* A clarification was sought on whether Critical Illness and Last expense benefits would be on standalone or riders within the cover.

Clarification is as follows:

- **Critical Illness is a standalone benefit on Group Life Cover**
- **Last expense is a standalone benefit on both Group Life and Medical Inpatient cover**

Regards,

George Waithaka – Head, Supply Chain Management